# Maryam Dalil Kouhi

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Online Portfolio: www.maryamdalil.com

#### **Profile**

Senior UX/UI Designer with over 4 years of experience creating mobile apps (iOS & Android), desktop websites, and software platforms across fintech, life sciences, public sector, education, and e-commerce. Experienced in designing complex, end-to-end workflows and collaborating with stakeholders across more than 10 countries to deliver intuitive and user-centered solutions. Skilled in combining qualitative and quantitative research, creating personas, journey maps, wireframes, and interactive prototypes, and translating insights into scalable and pragmatic design solutions with measurable impact.

## **Experience**

#### UX/UI Designer, KPMG - Brussels, Belgium

Jan 2023 - Present

- Secured and delivered a €32K product design project for KPMG Global, designing an AI-powered tool featuring data-driven dashboards, set to be used by over 300K employees worldwide. Provided strategic input on product direction and strategy, which contributed to 3 additional AI-driven projects and generated €75K revenue.
- Delivered **end-to-end design solutions for Belgian Federal Government Health Agency**, enabling the seamless onboarding of 20 employees during the first quarter post-launch. Presented design work to management and leadership stakeholders, **securing 5% increased budget allocation for further development**.
- Led and transformed a major **bank's mortgage simulation journey** by conducting 9 usability testing sessions, leveraging user feedback to reduce task completion time **from 2.1 minutes to 1.3 minutes**.
- Redesigned an insurance platform through a year's worth of **Google Analytics data** and user research, resulting in a **15% increase in customer acquisition and demand generation**, and a **23% improvement in broker search efficiency**.
- Redesigned KPMG's global ideation tool ahead of schedule by rapidly crafting **high-fidelity UI mockups and prototypes**, conducting early user testing, and iterating designs to accelerate development.
- Mentored 3 junior UX designers in usability testing, user interviews, and prototype validation, resulting in faster iteration cycles and higher-quality research insights.

#### Innovation Advisor, KPMG - Brussels, Belgium

Jan 2023 - Present

- Anticipated the impact of the European Accessibility Act (EAA); collaborated with KPMG partners to design client engagement proposals, positioning the company to acquire new business opportunities.
- Led **20+ Design Thinking sessions** at KPMG Belgium, promoting a user-centric problem-solving approach to define and ideate innovative solutions for complex challenges.
- Drove the implementation of **Service Design practices** at KPMG, fostering a customer-obsessed design culture by sharing best practices and shaping **product strategy** with multi-disciplinary teams **across 10 countries**.
- Facilitated Design Thinking workshops for 25+ clients across different sectors, designing user-centered exercises to identify needs and co-create solutions.

#### Product Designer, Mentobi – Remote

May 2022 - Dec 2023

- Designed solutions from early concept through final implementation for 3 core features by conducting 10+ hours of user interviews, mapping user flow, defining information architecture, and designing 100+ wireframes.
- Designed **iOS**, Android, and web applications, ensuring a responsive, consistent multi-platform UX and UI in collaboration with software developers and engineers, built using Node.js and React Native.

### **Education**

University of Tehran, MS in Economics Shiraz University, BS in Economics UXland Online School, UX/UI Design Candidate Sept 2017 – Sept 2020 Sept 2014 – Jun 2017 Jun 2021 – Dec 2021

#### Certifications

IDEO U: Human Centered Service Design

IxDF: Design Thinking, Mobile UX Design, Visual Design, Agile Methods for UX Design

The Designership: Ultimate Figma & UI Masterclass

Accenture: Digital Skills - User Experience

**Udemy:** Figma Megacourse

#### **Skills**

**User Interface Design:** Visual Design & Layout, Atomic Design Systems & Style Guides, Responsive & Adaptive Design, Interaction Design, Design Patterns, Low and High-Fidelity Prototyping in Figma, UI Tools & Technical Collaboration, Data Visualization, HTML5

**User Experience Design:** User Research, Information Architecture, Interaction Design, Wireframing & Prototyping, Usability Testing, UX Strategy & Problem Solving

**Qualitative UX Research:** Focus Groups, User Interviews, Affinity Diagramming, Contextual Inquiry, Diary Studies, Persona & Journey Map Development, Card Sorting & Tree Testing, Heuristic Evaluation, Maze

**Quantitative UX Research:** Experiment Design, Surveys & Questionnaires, Analytics & Metrics Tracking, Heatmaps & Clickstream Analysis, Usability Metrics, Data Analysis, Google Analytics, A/B Testing

### Languages

**English:** Fully proficient

Persian: Native

**Dutch:** Intermediate